

Job Title: Regional Account Manager

Location: North & Midlands (Field Based)

Salary: £35,000 – £40,000 basic + uncapped commission

About the role

Liquid Friday is looking for a Regional Account Manager to support a well-established portfolio of recruitment agency partners across the North of England and Midlands.

This is a relationship-focused role responsible for the day-to-day management and support of existing agency accounts. Acting as a key point of contact, you will work closely with clients to ensure contractors are onboarded smoothly, queries are resolved efficiently, and agencies receive the high level of service and expertise Liquid Friday is known for.

The role combines relationship management, operational coordination and client support, including assisting agencies with onboarding updates, resolving payroll queries, and visiting clients across the region to strengthen partnerships and ensure a seamless contractor experience.

This would suit someone who enjoys working closely with clients, understands the recruitment or contractor supply chain, and takes pride in delivering a responsive and reliable service to agency partners.

Location

Field-based role covering the North of England and Midlands.

The successful candidate should be based within the region with easy access to recruitment hubs such as Manchester, Leeds, Liverpool, Sheffield and Birmingham, with regular travel to visit agency partners.

What we're looking for

- Experience in account management, payroll or recruitment
- Strong relationship-building and communication skills
- Commercial mindset with a focus on growth and retention
- Organised, proactive, and confident managing multiple accounts
- Motivated by targets, progression, and long-term success

What you'll get

- Uncapped monthly commission with realistic £50k+ OTE
- Structured portfolio with existing agency relationships

- Supportive onboarding, marketing, and payroll infrastructure
- Pension, holiday allowance, and company benefits